



MEMORANDUM

Date: January 24, 2013

To: The Honorable Chairman and Members
Pima County Board of Supervisors

From: C.H. Huckelberry
County Administrator 

Re: **Tucson Regional Economic Opportunities, Inc. (TREO) Job Activity Reporting**

Pursuant to their professional services agreement with Pima County, TREO is required to provide the County by January of each year an updated list of companies it has recruited since 2005. Attached is TREO's most recent filing, which includes the first six months of Fiscal Year 2012/13. For this period, total new jobs are approximately 1,839, with an estimated additional capital investment of approximately \$72 million.

Accelr8 has taken possession of their leased property in the Abrams Public Health Center with employee and wage hiring above that anticipated.

In you have any questions regarding the attached report, please contact me.

CHH/dph

Attachment

c: Hank Atha, Deputy County Administrator for Community and Economic Development

Professional Service Agreement III.C.2.

Updated company list; By January 1, 2013 TREO shall provide County an updated list of companies that it has recruited into the community for each year since July 2005, including the number of jobs and the capital investment projected by each company.

Successes 2005-06		New	Retained	Total
Company		Jobs	Jobs	Capital Investment
1	Pella Corporation	450		\$20,000,000
2	Macsteel Service Centers	35		\$10,000,000
3	Glass Fiber Inc.	200		\$5,000,000
4	Arizona Canning Company	175		\$25,000,000
2005-06 Total		860		\$60,000,000
		Total Jobs		
		=	860	

Successes 2006-07		New	Retained	Capital
Company		Jobs	Jobs	Investment
<u>Attraction & Expansion</u>				
5	United Collections Bureau	450		\$3,500,000
6	Geico	600		\$600,000
7	Global Solar Energy	150		\$75,000,000
8	Computer Designs Inc	25		\$1,000,000
9	Global Investment Recovery	85		\$3,000,000
10	T.A. Caid Industries Inc.	12		\$1,000,000
11	LifeCycle Logistics	40		\$0
12	Target**	650		\$75,000,000
2006-07 Total		2,012		\$159,100,000
		Total Jobs		
		=	2,012	

Successes 2007-08		New	Retained	Capital
Company		Jobs	Jobs	Investment
<u>Attraction & Expansion</u>				
13	Solon America Corporation	140		\$28,899,640
14	AFNI	350		\$19,616,900
15	Stanley, Inc.	150		\$4,875,000
16	Sanofi-aventis	41		\$16,621,622

17	Latitude Corp.	50	\$8,000,000
18	Prism Solar	10	\$2,000,000
19	ASARCO	27	\$516,105
20	Air System Components	19	\$692,406
21	STG, Inc.	178	\$3,600,228
22	Stardancer Yachts	6	\$375,000
23	Schletter	15	\$3,000,000
		986	\$88,196,901

Retention

24	Sanofi-aventis	70	\$28,378,378
25	ASARCO	93	\$1,777,695
26	Intuit	1200	\$24,400,800
27	Air System Components	122	\$4,445,979
28	Timken	48	\$1,645,584
29	Texas Instruments	300	\$10,000,000
		1,833	\$70,648,436

2007-08 Total	986	1833	\$158,845,337
	Total Jobs	=	2819

Successes 2008-09	New	Retained	Capital
Company	Direct	Jobs	Investment
	Jobs	Jobs	
<u>Attraction & Expansion</u>			
30	Ventana Medical	300	\$40,000,000
31	3S	13	\$0
32	Kais E Systems	5	\$0
33	Hagemeyer North American	14	\$0
34	GSA	150	\$0
35	Social Serve	26	\$0
36	CyraCom	250	\$0
37	Salutaris Medical Devices Inc	3	\$20,000
	2008-2009 Total	761	\$40,020,000
	Total Jobs	=	761

Successes 2009-10	New	Retained	Capital
Company	Direct	Jobs	Investment
	Jobs	Jobs	
<u>Attraction & Expansion</u>			
38	Bell IPC	7	\$32,000,000
39	DBT Laboratories	3	\$0

40	Aviva	0		\$1,500,000
41	AZ Canning	40		\$0
42	American Red Cross	333		\$2,700,000

Retention

	Sargent Aerospace &			
43	Defense		425	\$3,000,000
	2009-10 Totals	383	425	\$39,200,000

Total Jobs
= **808**

Successes 2010-11		New	Retained	Capital
Company		Direct	Jobs	Investment
<u>Attraction & Expansion</u>				
44	Ventana / Roche	500		\$184,000,000
45	Sargent Controls Fotowatio Renewable	169		\$15,000,000
46	Ventures	16		\$29,300,000
	2010-11 Totals	685		\$228,300,000

Successes 2011-12		New	Retained	Capital
Company		Direct	Jobs	Investment
<u>Attraction & Expansion</u>				
47	C3	650		\$1,200,000
48	Synchronoss	333		\$1,200,000
49	Schletter	60		\$3,000,000
50	Bombardier	200		\$1,800,000
51	Bourque Industries	25		\$500,000
52	RMS	100		\$1,570,000
53	NRG	14		\$30,000,000
54	APAC***	160		\$50,000
55	Bruker Nano	10	90	\$4,445,979
56	Graybar	5		\$4,200,000
57	Sanofi	0		\$100,000
58	Optum RX***	455	0	\$4,400,000
59	Involta	15		\$15,000,000
60	LivingSocial	180		\$1,200,000
<u>Retention</u>				
61	AOC 612		255	\$0
	2011-12 Totals	2,207	345	\$68,665,979

2,552

Successes 2012-13		New	Retained	Capital
Company		Direct	Jobs	Investment
Jobs				
<u>Attraction & Expansion</u>				
62	Accelr8	300		\$9,700,000
63	American Tire Distribution Integrated Technologies	30		\$18,500,000
64	Group	200		\$3,500,000
65	Convergys	450		\$3,500,000
66	Aris Integrated	594		\$31,200,000
67	BE Aerospace	265		\$6,265,777
2012-13 Totals		1,839	0	72,665,777
			1,839	