



PIMA COUNTY
PROCUREMENT DEPARTMENT
130 W. CONGRESS ST., 3rd FLOOR
TUCSON, ARIZONA 85701-1317
TELEPHONE (520) 724-8161
FAX (520) 798-1484

Issue Date: January 23, 2015

REQUEST FOR INFORMATION (RFI) # 168263
Connectivity for County Attractions

Response Due Date: February 25, 2015 by 2:00 PM MST

PURPOSE

This Request for information is to provide 4G/LTE cellular service, Wireless Internet Service, and WiFi access to five (5) separate tourist attractions in Pima County.

The Request for Information (RFI) process is an informal process utilized to gather information that may result in a subsequent solicitation.

PRE-SUBMITTAL MEETING: February 2, 2015 at 10:00 AM local Tucson time at the Pima County Procurement Department located at 130 W. Congress, Tucson, AZ 85701. Although this pre-submittal meeting is not mandatory, all interested respondents are strongly encouraged to attend this in-depth question and answer session regarding options to provide and/or improve services to the employees and patrons that frequent these attractions. A ShoreTel conference call has been created for this meeting if attendance in person is not possible. You may use the following to join the call: +1(520) 222-1111 and enter the Participant Code 8688775 followed by # key.

Any procurement by the County will be subject to a separate solicitation process, depending on the responses to this RFI the County may elect to issue a Request for Proposal or Limited Competition solicitation.

No award will be made based on the results of this RFI process. Any procurement by the County will be subject to a separate process and subject to budget approval. **Interested firms or parties should submit responses by February 25, 2015.**

Submit information for any products or services your firm provides that would address the County's questions as detailed on page four (4) of this RFI under the paragraph entitled "SUBMITTAL CONTENT." There is no structured format for the presentation of your material. Your submittal should include one electronic copy (CD or Thumb Drive) and one hard copy. The submittal should also include any of the following:

- A Company organizational chart.
- Written statements regarding firm qualifications, along with references and/or testimonials from past or present customers
- Details in reference to previously provided governmental services and site sharing agreements.

Publish Dates: The Territorial: January 27, 28, 29 & 30, 2015

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BACKGROUND AND GENERAL INFORMATION

The Pima County Department of Economic Development & Tourism (ED&T) is responsible for the administration of management of agreements and leases on fourteen (14) separate tourist attractions throughout Pima County. As the landlord for these properties, Pima County Department of Economic Development & Tourism (ED&T) arranges and contracts for many of the basic support services they need for successful business and life support operations.

Given the rise in popularity and use of wireless communications for everyday business, social media, and entertainment, we understand the importance of providing easy access to tourists and patrons of these amusements, not only for their convenience, but also for the marketing value their social media posts and pictures provide to the attractions they visit. The intent of this RFI is to provide the Pima County attractions improved business service connections, 4G/LTE service, and WiFi access for employees and patrons that frequent these attractions.

Of the fourteen (14) properties, five (5) have been selected for this RFI due to their size, popularity, attendance, and rural location. They are as follows:

1. Arizona-Sonora Desert Museum
2. Old Tucson
3. Pima Air & Space Museum
4. Pima County Fairgrounds/Southeast Regional Park
5. Colossal Cave Mountain Park

SUBMITTAL CONTENT

Specifically, the County invites interested firms and parties to provide information regarding the following:

Company Information

- Company Name and Headquarters Mailing Address
 - Contact Name, Title, Telephone and Email
 - Company Website URL
 - Type of Organization (Corporation, Partnership, etc.)
 - How long has your firm been in the business for the service/product described herein?
1. The intent of this RFI is to provide the Pima County attractions improved business service connections, 4G/LTE service, and WiFi access for employees and patrons that frequent these attractions.
 2. For each of the five (five) underserved properties, provide options for the following three (3) goals (see attached map – Exhibit A):
 - Primary Goal - Options for 4G/LTE Cellular Services
 - Secondary Goal – Options for Wireless Internet Data Services
 - Tertiary Goal – Options for distributed WiFi Access Services
 3. Pima County desires to explore business arrangements with vendors to provide these services, using tower lease agreements on Pima County property to provide space for transmitters, repeaters, or other equipment that might be necessary to meet the goals specified herein.
 4. Pima County is mandated by law to maintain and preserve the aesthetics and nature of the rural areas by regulating the quantity of towers surrounding these properties, and is aware of the zoning challenges faced by providers in these rural areas.
 5. Pima County desires to evaluate the feasibility for Communication Providers to co-locate equipment on towers or existing support structures, in order to provide their services to zoning

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challenged rural areas, and to explore options to leverage Pima County owned property by erecting new towers, and/or utilization of existing Pima County owned support structures, to provide co-locatable vertical space.

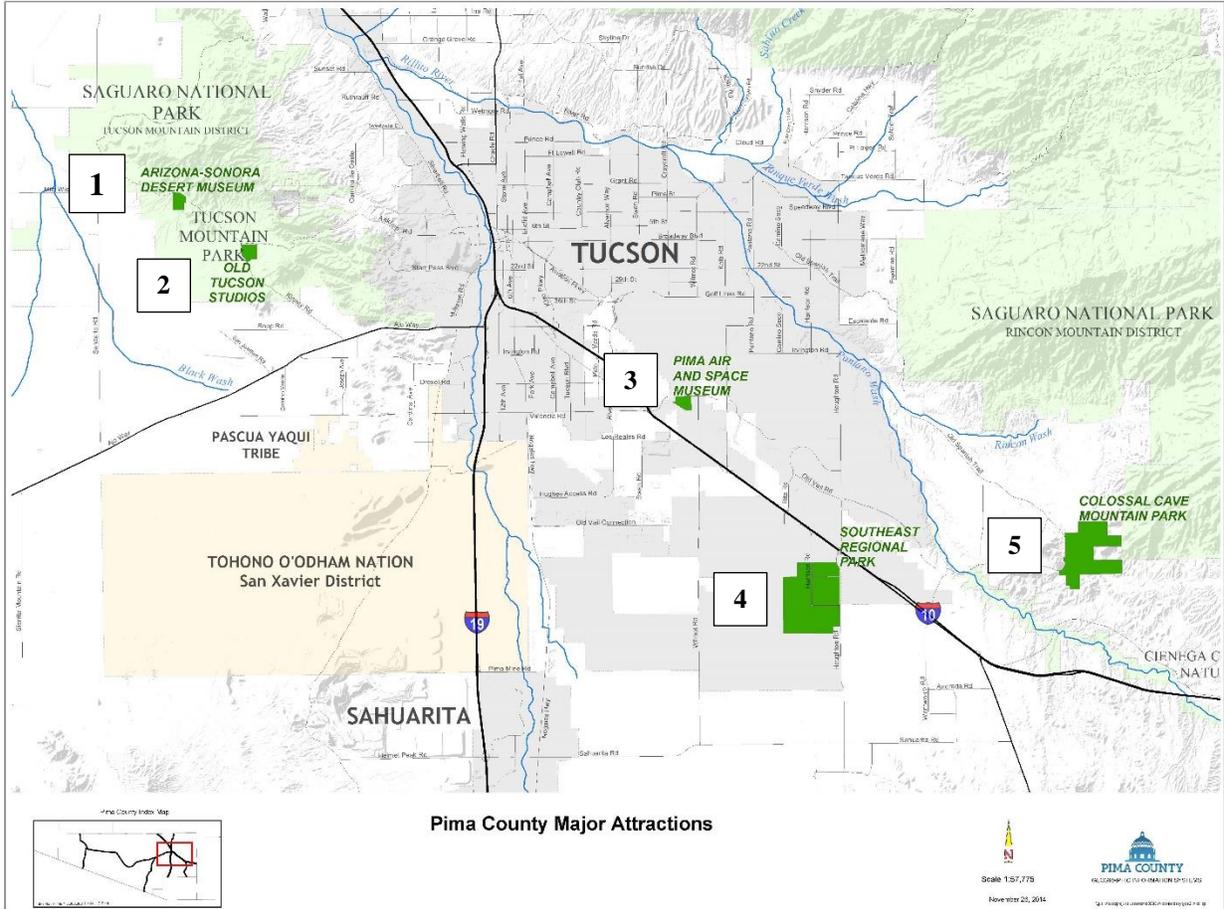
6. Since communication services are limited in these areas, Pima County encourages both traditional wireline and Wireless Internet Service Providers (WISP) to provide coverage options for the five locations.

7. Pima County desires that interested respondents provide propagation maps, network diagrams, paths, routes, tower/structure locations, and any other information necessary for the County to review all options for the feasibility of enhancing the communication for these five County properties.

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Exhibit A



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This solicitation should in no way be seen as a commitment by either party, but should rather serve as the basis for a factual discussion of the feasibility, desirability, and potential relationships that such service might entail.

RFI INQUIRIES

In an effort to maintain fairness in the process, inquiries concerning this solicitation, including questions related to technical issues must be communicated by facsimile or email. Inquiries must be in writing and directed to:

Contact: Ana Wilber
Title: Commodity and Contracts Officer
Address: 130 W Congress St, 3rd Floor, Mailstop DT-AB3-126, Tucson, AZ 85701
Email: Ana.Wilber@pima.gov
Fax: 520-791-6508

All questions must reference the RFI page number, section heading, and paragraph. The question(s) must be concisely stated and numbered in sequential order. **All questions regarding this RFI # 168263 must be received in writing by no later than 2:00 PM (MST) on February 16, 2015.**

RFI SUBMITTALS

All submittals related to this request ***must be mailed*** and directed to:

Attn: Ana Wilber
Commodity and Contracts Officer
Pima County Procurement Department
130 West Congress St, 3rd Floor
Mail Stop #DT-AB3-126
Tucson, AZ 85701-1317

All responses must be received by or before 2:00 PM (MST) on February 25, 2015. The submittal must include any accompanying printed material and must be received in a sealed envelope clearly marked or labeled "***RFI # 168263, Connectivity for County Attractions.***"

(END OF REQUEST FOR INFORMATION)