



COMPANY NAME: Cox Communication

JOB TITLE: Territory Sales Representative

JOB DESCRIPTION:

As a **Territory Sales Representative**, you'll have the opportunity to generate new leads, sales, and upgrades. That means becoming a wiz at sales prospecting, referrals, partner relationships, and door to door canvassing and networking through an assigned territory. You'll be the architect of your own face-to-face sales presentations, from creation to delivery, and you'll be involved in touchpoints from assessing residential customers needs to closing the sale.

SALARY: \$61,222/Annually

APPLICATION QUALIFICATIONS:

- Where permitted by applicable law, must be fully vaccinated against COVID-19 to be considered for this U.S. based job. (Reasonable accommodations for medical and religious objections will be considered.)
- High school diploma, GED or relevant work experience
- Valid state driver's license, good driving record, reliable transportation and proof of insurance
- Ability to qualify for Certifications and licenses, as required by state and municipal laws, to sell Home Security
- Proficient knowledge of and ability to operate a Smart Phone, iPad and a computer
- Ability to work outside in all types of weather: heat, cold, rain, snow, etc
- Ability to walk 1 ½ or more miles a day and up and down stairs within your residential territory
- Must be able to carry an iPad with case and a light bag with marketing materials for 5 plus hours a day

HOW TO APPLY: <https://jobs.cox.com>

DATE: 2/3/2022

2797 E Ajo Way, Tucson, AZ 85713

BusinessServices@pima.gov

Equal Opportunity Employment/Program:

Auxiliary aids and services are available upon request to individuals with disabilities