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# MEMORANDUM

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Date: April 7, 2020

To: The Honorable Chairman and Members  
Pima County Board of Supervisors

From: C.H. Huckelberry  
County Administrator

A handwritten signature in black ink, appearing to read "CHH", is written over the printed name "C.H. Huckelberry".

Re: **Impact of COVID-19 Pandemic on Events at the Kino Sports Complex**

The attached April 3, 2020 memorandum from Stadium District and Kino Sports Complex Director Reenie Ochoa summarizes March and April postponements and cancellations of events at the Complex. Included are events related to major league and international baseball, indoor professional football, professional soccer, various adult and youth sports leagues and other private events.

The potential lost facility rental and event revenue for this two-month period is approximately \$391,000, exclusive of lost concession, alcohol sales and ticket surcharge revenues. The latter is estimated to be an additional loss of between \$65,000 to \$80,000 based on the same time period in past years. As pandemic mitigation measures intended to slow the spread of the virus potentially extend beyond April, lost revenue could increase.

Stadium District event staff is in communication with organizers of the effected events and is already working on potential dates for rescheduling. Despite all efforts to do so, the reality is that some of these events may not take place in 2020 resulting in the permanent loss of revenue.

In addition, given the circumstances around the pandemic, the submittal deadline for the Solicitation for Qualifications issued by Pima County for a master development partner has been extended until July 2020.

CHH/anc

Attachment

c: Carmine DeBonis Jr., Deputy County Administrator for Public Works  
Reenie Ochoa, Director, Stadium District and Kino Sports Complex



**Reenie Ochoa**  
Director  
Pima County Stadium District

Date: April 3, 2020

To: Chuck Huckleberry – County Administrator  
Carmine DeBonis Jr. – Deputy County Administrator

From: Reenie Ochoa – Director, Stadium District 

Re: Covid 19 Virus Impact on Kino Sports Complex Events

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With the onset of the Novel Coronavirus, Covid 19, events scheduled at the Kino Sports Complex initially postponed in rapid succession. Many at the direction of national governing sporting organizations, others due to poor ticket sales, music artists canceling, and of course the closure of schools in Arizona. As recommendations of smaller groups gathering, social distancing, and closure of restaurants the majority of events went from a postponed status to a canceled altogether or rescheduled dates into the fall or even into 2021.

All scheduled events and activities were individually contacted by either myself or Events Manager, Midge Irwin, to discuss options with each, and reassure them that we will work with them on whatever they decide is best for their program. Overwhelmingly, all have been patient and grateful for them not being rushed into decisions or dates.

The month of March and April are annually two of the busiest for the Kino Sports Complex and this year was even more so with the World Baseball Classic's scheduled use of the Veterans Memorial Stadium for almost the entire month and its anticipated fans and exposure to the world sports scene by way of broadcasting and live streaming. World Baseball Classic Commissioner Jim Small when notifying me of the postponement indicated that they will be resuming the qualifier at sometime between the health crisis being over and March 2021. Combined with the Tucson Invitational Games Collegiate Baseball Tournament, three major youth soccer tournaments, pickleball, KFMA concert, Centurions, Autism Walk, FC Tucson USL League, and various school practices and leagues, March and April 2020 went from being a record breaker for not only revenue but attendance/participation for the Kino Sports Complex.

Unfortunately, with the Stay at Home declaration by the Governor April events quickly followed and to date all events and activities previously scheduled have again either postponed, rescheduled, or all out canceled depending upon the event and organization.

Attached is a recap of those events that had been scheduled for March and thru all of April 2020, and the status of them. The information provided is what is known at this point in time, as there are still some events that are unsure with regard to wanting to reschedule, receive a credit or refund, and other particulars pertaining to adjustments in schedules and resuming play in the future.

Also attached is the revised Event Lead List indicating the major events showing visually the events canceled/postponed. This list does not include individual practices, leagues, and smaller room users.

The estimated revenue for the months of March and April total approximately \$391,535.65 based upon event quotes and use agreements, for actual known resources and other costs. What is not able to be calculated or determined are items such as concessions and alcohol sales, ticket surcharges, and other revenue that is to be determined post event. To date a total of \$191,197.50 had been paid for the various events. The amount of credits and refunds total is not finalized as some events have not declared the choice of reschedule/cancel and credit/refund.

There are also a number of the larger events such as the World Baseball Classic and Tucson Invitational Games events that are still being reconciled due to their complexity of schedules, resources, and logistics. Along the same lines are the various youth and adult leagues that call the Kino Sports Complex home base, as all are on a current hiatus, and a holding pattern as to when they may resume play.

The two resident sports teams FC Tucson Soccer and Tucson Sugarskulls Indoor Football have both suspended all team practices and workouts at the complex as of this week. Their individual office operations ceased as of March 28, 2020. Their monthly invoicing reflects the changes in use during this period and are also not reflected in any revenue adjustments at this time.

As we begin to move forward the following will be occurring:

- Rescheduled events have been entered into the reservation system and cross referenced for conflicts with pre-existing events.
- All events will be sent a confirmation letter indicating the specific information that pertains to their situation (reschedule dates, amount of credit or refund, how and when they will receive the credit or refund...)
- Staff will track all credits and refunds, and provide the coding along with the refund request indicating Covid 19
- A final tabulation of the amount of refunds and credits related to the Covid 19 event changes will be compiled once operations resume and all events impacted have been resolved

During the hiatus of events actually taking place, staff are working with organizations and individuals on future dates, bid proposals, and reworking schedules of projects traditionally occurring in June and July. Maintenance and renovation planned for the summer will be pushed forward wherever possible in anticipation of sporting groups wanting to get going as soon as possible with uninterrupted play.

RO/ro

Attachments

Event Impacted By COVID-19 Thru April 2020

Type of Event	Event Name	Scheduled Event Date	Notification Date	Date Rescheduled	Total Estimated Revenue	Amount Currently Paid	Refund or Credit	Estimated Attendance	Notes/Comments
Community & Charity	Autism Society of Southern Arizona	4/4/2020	3/12/2020	Yes/Fall 2020	\$3,345.00	\$3,345.00	Credit	1,800	Rescheduled for 9/26/20
Community & Charity	Centurions of Southern Arizona	4/25/2020	3/16/2020	May-21	\$10,011.00	\$0.00	N/A	5,000	Selected 2021 Date
Community & Charity	German Shepard Club	03/20-03/22/2020	3/16/2020	Yes/Fall 2020	\$1,033.00	\$1,033.00	Credit	200	Request multi-year/Rescheduled for 10/30-11/1/20
Community & Charity	Humane Society of Southern Arizona- Putting on the Dog	4/18/2020	3/12/2020	Yes/Fall 2020	\$2,082.50	\$0.00	N/A	100	Rescheduled TBD
Community & Charity	Kron Wedding	5/4-5, 2020	4/1/2020	No	\$270.00	\$270.00	Refund	20	
Community & Charity	Prima County Health Department-TB Awareness Walk	3/28/2020	3/12/2020	No	\$459.00	Paid-JV	JVD Reversal	200	No Reschedule
Community & Charity	ECAP	4/29/2020	4/1/2020	Fall 2020?	\$2,054.00	Fee Waived	N/A		County Event
Community & Charity	JTED Graduation	5/15/2020	4/1/2020	Fall 2020?	\$6,126.25	\$0.00	N/A	3,000	
Entertainment	KMFA	4/18/2020	3/16/2020	Yes/Fall 2020	\$21,584.50	\$0.00	N/A	8,000-10,000	Rescheduled to October 2020
Facility	Evans Birthday Party	3/28/2020	3/18/2020	No	\$419.00	\$350.00	Refund	80	No Reschedule
Facility	Hernandez Quinceanera	3/21/2020	3/16/2020	Yes/May 23rd	\$663.00	\$663.00	Credit	200	Rescheduled to May 23, 2020
Facility	Nonnets	M-F annually	3/18/2020	Hiatus	\$50.00	\$0.00	N/A	20	Meeting in park
Facility	Southern Arizona Procurement Fair	4/15/2020	3/17/2020	No	\$3,300.00	\$3,300.00	Refund Requested	1,500	No Reschedule
Facility	Arizona Chumps	4/11/2020	3/16/2020	No	\$788.00	\$0.00	N/A	100	TBD
Sports	GO Soccer Tournament	04/05-04/05/20	3/16/2020	April 2021	\$11,911.00	\$0.00	N/A	3,000-5,000	Cancelled until 2021
Sports	College Showcase Soccer	03/27-03/29/20	3/13/2020	April 2021	\$11,793.75	\$5,000.00	Credit	1,000	Rescheduled June 5-7, 2020
Sports	Jr. College Rugby -NSCRO	04/04-04/05/20	3/12/2020	No	\$2,540.00	\$2,540.00	Refund	500	No Reschedule
Sports	Prospect Dug Out	04/06-04/09/20	3/16/2020	Yes/Fall 2020	\$6,224.00	\$3,112.00	Credit	200	Rescheduled May 18-20, 2020
Sports	San Miguel - Softball	02/10-05/09/2020	3/12/2020	No	\$6,734.50	\$6,853.50	Credit Partial	20-100 per	\$3,816 Season Canceled
Sports	Tucson Invitational Games	2/28-3/26/20	3/12/2020	Ended Early	\$6,937.50	\$7,175.50	Credit Partial	20-100 per	\$3,477 Season Canceled
Sports	Tucson Rugby Club	3/21/2020	3/16/2020	TBD	\$2,246.00	\$0.00	N/A	5,000 +	Additional prep, concessions, tickets
Sports	Vail Soccer Club Tournament	03/27-03/29/20	3/13/2020	No	\$5,240.00	\$4,560.00	Refund	1,500-3,000	No Reschedule
Sports	World Baseball Classic	03/04-03/27/20	3/12/2020	Yes/TBD	\$181,980.00	\$1,000,000.00	TBD	3,000-7,000	Rescheduled TBD
Sports	ASA Youth Soccer	3/14/2020	3/12/2020	No	\$16,380.00	\$1,380.00	Credit	200	State Cancelled League
Sports	ASA Youth Soccer Tour	4/17-19, 4/25-26	3/30/2020	No	\$10,420.00	\$0.00	N/A	2,000	State Cancelled Tournaments
Sports	Smoke School	2/23-10/31/2020	3/13/2020	4/10 and 23/2020	\$1,300.00	\$1,300.00	TBD	\$0 plus	*Reschedule park use only/Classroom TBD
Sports	FC Tucson	3/17/2020	3/17/2020	Will Resume	TBD	N/A	N/A		Season on hold *
Sports	Sugar Skulls	4/1-30/2020	3/30/2020	Will Resume	\$2,095.00	In full	\$855.00	Credit	Season on hold *
Sports	Sugar Skulls	3/1-31/2020	3/21/2020	Relocate clubhouses	\$2,862.75	In full	\$923.00	Credit	Season on hold *
Sports	Sugar Skulls	4/1-30/2020	3/30/2020	Relocate clubhouses	\$2,862.75	In full	\$923.00	Credit	Season on hold *
Sports	Tucson Fire- Flag Football	3/21/2020	3/12/2020	Not at this time	\$2,935.00	\$2,935.00	Refund	500-600	No Reschedule
Sports	ECNL Soccer	2/26-3/8/2020	3/12/2020	Not at this time	\$745.00	\$745.00	\$745.00	500	On hold thru 04/30/2020
Sports	SK Wyverns	3/18/2020	3/16/2020	Will Resume *	\$23,732.90	\$19,792.50	Credit \$1,917.50	80	Left (1) day early
Sports	Gotham Soccer- adult league	4/1, 8, 15, 22, 29	3/16/2020	Will Resume	\$554.00	\$544.00	Credit due \$277	100 per night	Apply credit to May
Sports	Gotham Soccer- adult league	3/19, 26/2020	3/16/2020	Will Resume	\$692.00	\$0.00	Credit due \$277	100 per night	Apply credit to May
Sports	Footy Soccer- adult league	3/16/2020	3/16/2020	Will Resume	\$474.00	\$474.00	Credit due \$234	100 per night	Apply credit to May
Sports	Footy Soccer- adult league	4/2, 9, 16, 23, 30	3/30/2020	Will Resume	\$685.00	\$0.00	Credit due \$234	100 per night	Apply credit to May
Sports	Six Pac Soccer- adult league	3/17, 24, 25, 31/2020	3/16/2020	Will Resume	\$1,248.00	\$948.00	Credit due \$142	100 per night	Cancelled nights applied to April
Sports	Six Pac Soccer- adult league	9 dates in April	3/30/2020	Will Resume	\$1,507.00	\$1,017.00	Credit due \$1017	100 per night	April cancelled
Sports	SASC- youth soccer	3/12-5/14	3/12/2020	Not at this time	\$1,788.00	\$712 March	Credit due \$534	150 per night	Credit from March payment. April/May no \$
Sports	Sports Hub- adult soccer	3/17, 24, 31, 2020	3/12/2020	Will Resume	\$915.00	No Payment	Credit from Feb	200 per night	
Sports	Sports Hub- adult soccer league	4/1, 14, 21, 28	3/12/2020	Will Resume	\$732.00	\$0.00	N/A	200 per night	No Reschedule
Sports	Girls on the Run	4/18/2020	3/19/2020	No	\$1,945.00	\$1,945.00	Refund	60	
Sports	SAASA- soccer playoffs	2/28-30/2020	4/2/2020	No	\$1,223.00	\$0.00	N/A	60	Credit from Feb to be applied to use in May
Sports	Banditos Baseball	5/8-10/2020	4/3/2020	No	\$1,965.00	\$1,965.00	Refund \$1070	60	
<b>Totals</b>					<b>\$391,555.65</b>	<b>\$191,197.50</b>			

\* These events in suspended state with charges on hold pending resumption/reschedule

KINO SPORTS COMPLEX  
EVENT LEAD LIST - FY 2019/2020

Confirmed Events	Tentative Events	New Events Since last update pending	Cancelled Events since last update
<b>Covid-19 Effected Events</b>			
<b>FEBRUARY 2020</b>			
2/1-2/16	A & S Gem Show	All Parking Lots	
1-Feb	Tucson Senior Olympic Pickleball	South courts	
2/1-2/15	Best Bead Show	Event Center	
2/1-2/29	KT Wiz Korean Spring Training	Quad fields	
2/1-2/23	MLS Pre-season	North fields	
1-Feb	Cincinnati vs. El Paso	North Stadium	3p
2-Feb	4 Chaplains Memorial	Memorial	
4-Feb	Cincinnati vs. ???	North Stadium	6p
2/7-2/9	TIG Cactus Classic	Quad fields	
2/14-2/16	Jacobos Classic Soccer	South fields	
2/14-2/17	Game Day USA	Quad fields	
15-Feb	MLS Pre-season Cup games	North Stadium	4p and 6:30p
2/15-2/18	FCA Washington Camp	South fields	
2/16-2/18	Tucson Pickleball fundraiser	South Pickleball	
2/16-2/29	A.S. Gem Show load-out	Main lots	
19-Feb	MLS Pre-season Cup games	North Stadium	4p and 6:30p
22-Feb	MLS Pre-season Cup games	North Stadium	2p and 5p
2/21-2/23	OKC Energy pre-season USL	South	
2/22-2/23	Banditos Baseball	Quad fields	
2/22-2/23	ASA Youth Soccer	South #7 & 8	
2/23-2/28	OKC Energy pre-season USL	North	
2/23-2/28	NM United pre-season USL	North	
2/23-2/29	SKWyrens Korean Spring Training	Quad fields	
2/26-2/29	El Paso Locomotive pre-season USL	North	
26-Feb	Moto Training PCSD	Ajo lot	
2/26-2/29	Cowboy Up Classic	All south fields	
<b>MARCH 2020</b>			
3/1-3/8	USL Pre-season	North fields	week to week as of 3/18
3/1-3/31	Tucson Sugerskull's regular season	Event Center and Field #1	as of 3/18
3/1-3/29	World Baseball Classic	Stadium & Quad	as of 3/12
3/1-3/8	KT Wiz Korean Spring Training	Quad Fields	
3/1-3/8	SK Wyrens Korean Spring Training	Quad fields	
3/1-3/31	Tucson Invitational Games	Quad fields	as of 3/16
3/7/2020	Community Service Awards	Event Center	
3/14-3/15	ASA Youth	South #10,11,12	
3/14/2019	K9 Heroes Tribute	Sam Lena Park	
3/15/2020	Tran Wedding	North Grandstand & Event Ctr	
3/19/2020	Smoke School Training	Sam Lena and Event Center	
3/20-3/22	German Shepard Club Dog Show	Main 11 & 12	
3/21/2020	City Rugby Championships	North Stadium	
3/21/2020	Tucson Firefighters Flag Football	South fields	
3/21/2020	Hernandez Quincentaria	Event Center	
3/27/2020	Smoke School Training	Sam Lena and Event Center	
3/27-3/29	College Soccer Showcase	South fields	
3/27-3/29	Vall Soccer Club Tournament	North fields	
3/28/2020	Hills 80th Birthday	Event Center	
3/28/2020	Shred & -Thon	South lots	
3/28/2020	Kino League Meeting	Event Center	
3/28/2020	FC Tucson vs TFCU	North Stadium	7:30p

KINO SPORTS COMPLEX  
EVENT LEAD LIST - FY 2019/2020

Confirmed Events	Tentative Events	New Events Since last update pending	Cancelled Events since last update
<b>Covid-19 Effected Events</b>			
<b>APRIL 2020</b>			
4/1-4/30	Tucson Sugar skulls Regular Season	Major Clubhouse and #3	
4/1-4/30	FC Tucson USL Regular Season	North fields	
4/3-4/5	CDO Challenge Cup	All south and north fields	
4/4/2020	Autism Walk	Stadium field	
4/4-4/5	West Pac Cup Rugby	North Grandstand and North #1	
4/4/2020	FC vs. Madison	North Stadium	7:30p
4/6-4/9	Prospect Dugout	Quad fields	
4/11/2020	Acosta Baby Shower	Event Center	
4/11/2020	PACC Clinic	Stadium Concourse	
4/11/2020	FC vs. North Texas	North Stadium	7:30p
4/17-4/19	Presidents Cup Youth Soccer	South fields	
4/18/2020	Girls on the Run 5K	Sam Lena & KERP	
4/18/2020	KMPA Day Concert	Main Stadium	
4/18/2020	Humane Society Puttin on the Dog	North Pavilion & Grass	
4/19/2020	Kino League Meeting	Event Center	
4/24/2020	Procurement Fair	Event Center	
4/24-4/25	ASA Youth Soccer	North fields	
4/25/2020	Fiesta Garibaldi	South Complex	
4/25/2020	Centurions	Stadium field	
<b>MAY 2020</b>			
5/1-5/31	Tucson Sugar skulls Regular Season	Main	
5/1-5/31	FC Tucson USL Regular Season	North fields	
5/2/2020	FC Tucson vs. Inter-Miami II	North Stadium	7:30p
5/4/2020	Kron Wedding	Stadium	
5/9/2020	Regional Revival	North Grandstand	
5/9/2020	Hand of Hope Walk	Sam Lena & KERP	
5/13/2020	Kino League Meeting	Event Center	
5/15/2020	JTED Graduation	Stadium	
5/16-5/17	USA Rugby	North fields	
5/20/2020	TIA Graduation	North Stadium	
5/20/2020	Kino League Meeting	Event Center	
5/21-5/25	USA Rugby	North	
5/26/2020	High School All-stars	Quad	
5/28-5/30	Padre Kino Cup	North fields	
5/27-28/2020	USA Baseball	Main #4	
5/30/2020	FC vs. Orlando B	North Stadium	7:30p
<b>JUNE 2020</b>			
6/1-6/30	Kino Summer League	Quad & Stadium	
6/1-6/30	Tucson Sugar skulls Regular Season	Main	
6/1-6/30	FC Tucson USL Regular Season	North fields	
6/13	PACC Clinic	Stadium Concourse	
6/17	FC Tucson vs. Omaha	North Stadium	7:00p
6/20	Bacon Fest	Asphalt	
6/27	FC Tucson vs. Chattanooga	North Stadium	7:30p
6/27-6/28	REI Wilderness First Aid	Event Center	

KINO SPORTS COMPLEX  
EVENT LEAD LIST - FY 2019/2020

Confirmed Events	Tentative Events	New Events Since last update pending	Cancelled Events since last update
<b>Covid-19 Effected Events</b>			
<b>Lead List Fiscal Year July 1, 2020 - June 30, 2021</b>			
<b>JULY 2020</b>			
7/1-7/31	FC Tucson USL Regular Season	North	
7/3	FC Tucson vs. New England II	North Stadium	7:00p
4-Jul-20	4th of July event	Stadium field	
7/9-7/12/2020	BNL Tournament	Main Baseball	
18-Jul-20	FC Tucson vs. Tormenta	North Stadium	7:30p
7/25	FC Tucson vs. Greenville	North Stadium	7:30p
<b>AUGUST 2020</b>			
8/8	PACC Clinic	Stadium Concourse	
8/8	FC Tucson vs Omaha	North Stadium	7:30p
8/22 or 8/29	Dodge Ball Event	North Stadium	
<b>SEPTEMBER 2020</b>			
9/1-9/30	FC Tucson USL Regular Season	North	
9/4	FC Tucson vs. Richmond	North Stadium	7:30p
9/5-9/7/2020	US Adult Baseball	Main Fields	
9/12/2020	CFB Walk	Sam Lena & North	
9/17/2020	Smoke School	Sam Lena & Event Ctr	
9/19/2020	Craft Beer Festival	Stadium	
9/18-9/20	FC Striker Cup	South fields & North fields	
25-Sep-20	Smoke School	Sam Lena & Event Ctr	
9/25-9/27	Tucson Ultimate Frisbee Regionals	South fields	Bid process
9/25-9/27	AVP Grass Volleyball Nationals	North fields	Bid process
9/25-9/27	Best of the West Baseball	Quad field	
9/26/2020	FC Tucson vs. Chattanooga	North Stadium	7:30p
<b>OCTOBER 2020</b>			
10/1-10/4	Mexican Baseball Fiesta	Stadium field	
10/9-10/12/2020	USL Youth Soccer Tournament	North Soccer Fields	
10/10-10/11	Mke Acedvedo Memorial Baseball	Quad	
10/15-10/18/2020	Saguaro Scramblers Agility Dog Show	Main #11 & 12	
10/16-10/18/2020	Kyle Rodgers Tournament	Main Fields	
10/23-10/25/2020	Socctoberfest	All Soccer	
<b>NOVEMBER 2020</b>			
11/6-11/8/2020	NRPR Assistance	North & South Soccer	
11/5-11/9	GDO Dog Show	South fields	
11/6-11/8/2020	PCL Series	Veterans Memorial Stad	
14-Nov-20	Cops & Rodders Car Show	Main Lot	
11/7-11/8	American Heroes - JV	Quad	
11/11-11/15	American Heroes - Varsity	Quad	
11/13-11/15	ECNL Tournament	South fields	
11/14/2020	PACC Clinic	Stadium Concourse	
11/21-11/22	Baseball Showcase	Main fields	
<b>DECEMBER 2020</b>			
12/26/2029	Saguaro Scramblers Agility Dog Show	Main #11 & 12	

KINO SPORTS COMPLEX  
EVENT LEAD LIST - FY 2019/2020

Confirmed Events	Tentative Events	New Events Since last update pending	Cancelled Events since last update
<b>Covid-19 Effected Events</b>			
<b>JANUARY 2021</b>			
Jan-Feb	KT Wiz Training Camp	South fields	
1/15-1/17	TAR Shootout	All fields All Complexes	
Jan-Feb	A & S Gem Show	Main Lot	
1/25-1/30	Cubs Fantasy Camp	Quad	
1/28-1/31/2021	Best Bead Show	Event Center	
<b>FEBRUARY 2021</b>			
2/13-2/16/2021	FCA Washington Camp	South fields	
<b>MARCH 2021</b>			
<b>APRIL 2021</b>			
4/9-4/11	CDO Challenge	South & North fields	
<b>MAY 2021</b>			
5/21-5/22	JTED Graduation	Stadium	
5/21-5/22/2021	Padre Kino	North fields	
<b>JUNE 2021</b>			
<b>Lead List Fiscal Year July 1, 2021 - June 30, 2022</b>			
9/17-9/19/2021	FC Striker Cup	South & North fields	
9/17-9/20/2021	Pathway Baseball	Main Fields	
11/17-11/19/2021	ECNL	South fields	
1/14-1/6/2022	TAR Shootout	All fields	
2/19-2/22/2022	FCA Washington	Main fields	
4/8-4/10/2022	CDO Challenge Cup	South & North Fields	
5/20-5/21/2022	JTED Graduation		
9/16-9/18/2022	FC Striker Cup	South & North Fields	
11/11-11/13/2022	ECNL	South fields	
			Revised 3/1/2020