



MEMORANDUM

Date: December 23, 2014

To: Chairman and Members
Pima County Bond Advisory Committee

From: C.H. Huckelberry
County Administrator

A handwritten signature in black ink, appearing to be "CHH", is written over the printed name "C.H. Huckelberry".

Re: **Biotechnology Incubator Innovation Park**

Attached is an additional letter of endorsement indicating the significant corporate support for the accelerator/incubator concept at Innovation Park being advanced in the Oro Valley area.

The proposal for this concept will be presented to the Bond Advisory Committee in January 2015.

CHH/anc

Attachment

c: The Honorable Chair and Members, Pima County Board of Supervisors
Nicole Fyffe, Executive Assistant to the County Administrator
Diana Durazo, Special Staff Assistant to the County Administrator

C.H. Huckelberry
County Administrator
Pima County Government Center
130 W. Congress Street, Floor 10
Tucson, AZ 85701-1317

15 December 2014

Dear Mr. Huckelberry,

Ventana Medical Systems, Inc. (Ventana) is pleased to express our support for the proposed Oro Valley Business Accelerator/Collaboratorium located adjacent to Ventana within Innovation Park. This building would facilitate collaborations between our scientists, Sanofi, university translational scientists and others working in biomedical research. We are proud of this concept having originated in a “Watering Hole” conference that was sponsored by TREO and hosted by Ventana in 2012. We have watched the vision mature as it garnered support from a broad coalition of Arizona leaders and organizations. Ventana representatives have also participated in the Accelerator/Collaboratorium planning. We are fully supportive of the Town of Oro Valley as well as the regional biotechnology trade organization BIOSA and their efforts to bring this vision to reality.

We anticipate the Accelerator/Collaboratorium will create opportunities for Ventana that will strengthen our business and support the community’s economic development activities. The scientific collaborations will spawn ideas for new medical products and technologies that could be of interest not only to Ventana, but also to investors and entrepreneurs more broadly. The Accelerator/Collaboratorium will also support our efforts to establish a biotech ‘critical mass’ in the Southern Arizona region that is essential for attracting top scientists globally and retaining those who train in our Arizona universities. It will further assist us in recruiting the highest level of scientific expertise as the new startups may provide employment opportunities for family members of Ventana / Sanofi new hires.

We support the Pima County Bond Advisory Committee’s consideration of this investment. We believe it will contribute to high-wage employment opportunities for the region and provide a return on investment for the citizens of Pima County. We encourage your support and commitment to help make it both a reality and successful endeavor.

Sincerely,



Dan Zabrowski
Head of Roche Tissue Diagnostics and Head of Roche Sequencing Unit