



Thursday, September 15, 2016

3:00PM

<u>MEMBERS PRESENT</u>	<u>OTHERS PRESENT</u>
Lucretia Free	Lyra Done
Linda Morales	Kent Blumenthal
Joy Soler	Ken Goodman
Patricia Brown	Marion Hook
Mark Miller	Rhonda Pina
Gabrielle David- telephonically	
	Ellen Kirton Patrick Cavanaugh
	Aurora Hernandez

Call to order-the meeting was called to order by Chairwoman Free at 3:05 PM.

Pledge of Allegiance – the pledge was led by Chairwoman Free.

Approvals of Minutes- Minutes of the August 18th meeting were approved unanimously.

Chair’s Report- No report Chairwoman Free relinquished her time to the guest speaker.

Vice-Chair’s Report- No report.

Coordinators Report- Patrick Cavanaugh- Patrick thanked Commissioner Blumenthal for his work on the Press Releases for the Green Valley Forum and the Small Business Awards. Patrick has obtained the \$1000 for the SBC Awards.

Other Commissioners Reports – Commissioner Blumenthal spoke about the upcoming Green Valley Forum. There was discussion as to who should be invited. Commissioner Blumenthal will contact Steve Christy who will be replacing Supervisor Carroll and Chairwoman Free will be contacting Sheriff Nanos.

Ellen Kirton Director -AZSBDC Network – Ms. Kirton is the Director for the Pima Community College Small Business Development Center and came to speak to the Commission. The Center is now located at Pima Community College, which gives them a much greater space to hold their workshops. The AZSBDC Network provides one-on-one confidential evaluation and guidance by three business advisors with business ownership and management experience to help them with their plans and to position businesses for success. They offer affordable workshops and seminars to help gain the knowledge and skills needed to form and maintain a business.

The SBDC works with companies to start, grow and to stay. Eight out of ten companies do not make it. SBDC’s goal is to assist them long term many clients have been with them for years. They get loans and something happens and the company goes out of business. SBDC assists in obtaining monies to run their companies, banks make loans and have no control on how the monies are spent. SBDC can work with the companies and give them advice on how to manage their money to keep them in business. Up to now they have helped approx. 30 companies achieve over 7.5 million in revenue increase. Access to capital; they have assisted at least 50 companies access 7.5 million anywhere from \$200.00 to 2.5 million.

JTED Report- Commissioner Goodman reported AFL-CIO is holding a raffle to raise funds to assist students with supplies. JTED covers their schooling but many of the students need supplies such as mechanics tools or barbering supplies, scissors, etc. They will be setting up a fund to assist the students.

2016 Small Business Award- Commissioner Blumenthal reported the applications is live and the press releases are out. There was discussion as to whether there should be another category for non- profits. It was decided to postpone that for next year.

Future Agenda Items- there was discussion for the November meeting. The nominations for 2017 officers, annual report and the selection of the SBC Award winners. Commissioner Goodman motioned not to have a guest speaker since there is so much to do. Commissioner Morales seconded the motion, no guest speaker for November.

Call to the Public- No response.

Meeting adjourned at 4:55 PM.